

## Skypark FBO Malaysia – the new fixed based operation from ExecuJet and Hawker Pacific

### Official inauguration set for June 2

ExecuJet Aviation Group and Hawker Pacific, two of the leading players in business aviation, have joined forces to officially inaugurate Skypark Malaysia, a new and exclusive Fixed Base Operation at Malaysia's Subang Airport. The new facility has been created with the full endorsement and support of Subang Skypark. It will offer full handling facilities plus a VIP lounge and fuel provision in a brand new 8,000 sq ft facility. Furthermore, the agreement includes exclusive rights for Hawker Pacific and ExecuJet to move to another new building, which will be completed in two years' time.

The new Joint Venture between ExecuJet, which is expanding its activity in Asia and Hawker Pacific, which has enjoyed a presence in the region for some 30 years, was sealed at Europe's premier business aviation show, EBACE, in Geneva this week. Earlier in the week, ExecuJet announced the opening of new bases in Mumbai, India and in Moscow. Skypark Malaysia will be added to the respective ExecuJet and Hawker Pacific chain of worldwide FBOs.

New MRO hangars will be constructed within the dedicated business aircraft precinct, and the 5000 sq m facilities are expected to open within 12 months. Hawker Pacific and ExecuJet will operate their individual MRO activities in these purpose built facilities.

"I am delighted that two prominent and highly reputable players in this fast expanding business aviation sector have combined to form this partnership and offer a world class service at Skypark Subang choosing Malaysia to spearhead their respective expansion into the Asian region. This joint collaboration by both ExecuJet and Hawker Pacific at Skypark Subang forms a first of its kind and we are excited at being a part of this partnership. We look forward to working closely with them in this venture," said Datuk Ravindran Menon, Group Executive Director of Skypark.

Gerrit Basson, Group Managing Director of ExecuJet commented: "This new facility complements our newly announced activity in India and Singapore and further underlines the commitment we are making in this important and fast growing Asian region. We will be working closely with Hawker Pacific on joint investment in skills and resources."

Alan Smith, CEO of Hawker Pacific added. "We are excited to partner with ExecuJet in Malaysia, an organisation which shares our philosophy and commitment to customer service and genuine passion for the business aviation fraternity. Together we are well prepared to respond to the increasing number of business travellers coming to this vibrant region."

### Asian Expansion

The Sultan Abdul Aziz Shah Airport is to receive a US\$91 million injection of funds to transform its Terminal 3 into a corporate jet hub, a redevelopment project being undertaken by Subang Skypark, an independent company, and which also involves the construction of dedicated MRO and aircraft parking hangars. Work is scheduled for completion by 2010.

### ExecuJet Aviation Group

ExecuJet Aviation Group is a leading global business aviation organization offering a diverse range of services including pre-owned and new aircraft sales, aircraft management, aircraft charter, aircraft maintenance, aircraft completions management and fixed base operations.

Headquartered in Zurich, Switzerland, ExecuJet Aviation Group has operations in four regions -Europe, Middle East, Africa and Australasia, embracing a workforce of 750.

ExecuJet manages over 110 business jets worldwide under the most stringent safety standards. Its commercial fleet is operated under the regulatory umbrella of eight regional civil aviation issued air operating certificates (AOCs).

ExecuJet is a sales representative and dealer across four Continents for Bombardier Business Aircraft's family of Learjet, Challenger and Global Express business jets, an exclusive agent outside North America for the sale of Grob Aerospace sp<sup>n</sup> light business jets and the sole sales representative outside the Americas of the 8 to 12-passenger Aerion Supersonic Business Jet.

ExecuJet unveiled its new jet ownership program *Simply Fly*, tailored for high net worth individuals and corporations, earlier this year. Simply Fly is a one stop shop service incorporating aircraft acquisition, management, maintenance and operations. The offer is for whole aircraft availability at predictable cost, with a dedicated crew, the option to earn charter revenue and the ability to take the aircraft over completely at the end of its lease term – a new model for the 21<sup>st</sup> Century.

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## **Skypark FBO Malaysia – the new fixed based operation from ExecuJet and Hawker Pacific - Cont.**

### **Hawker Pacific**

Hawker Pacific is a market leader in integrated civil and military aerospace sales and product support in South East Asia, Australia, the Pacific and the Middle East and is one of the largest independent companies of its type in Australasia, Asia, the Pacific and the Middle East.

Hawker Pacific represents some of the world's leading aircraft manufacturers, including Hawker Beechcraft Corporation and Bell Helicopter and is highly focused on product support to major OEMs throughout the region including Hawker Beechcraft, Dassault Falcon Jet, Embraer and Bell Helicopter as well as regional and special mission aircraft.

[www.hawkerpacific.com](http://www.hawkerpacific.com)

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